

Cavalier Band Instruments

Elkhart, Indiana

1931 The Pan American Band Instrument Company forms Cavalier to make "America's lowest priced line of band instruments." (*Presto*, March, below) Fred W. Neptune (1890-1959) was the sales manager.

COURTLY GENTLEMAN INTRODUCES NEW LINE OF BAND INSTRUMENTS

Introduced in various pieces of advertising literature by the courtly gentleman shown here, Cavalier, "America's lowest priced line of band instruments," has recently made its appearance on the market. The new line is a product of the Pan-American Band Instrument & Case Co., Elkhart, Ind., and represents a new standard of quality in the low-price band instrument field.

At present, seven instruments, ranging in price from \$32.50 for the cornet to \$97.50 for the tenor saxophone, comprise the Cavalier line. According to F. W. Neptune, sales manager of the company, however, plans for the future include the manufacture of a complete line of band instruments.

A newly developed one-piece, trouble-proof valve, in which all intricate mechanism has been eliminated, is a feature of the line. Other quality features, unusual in low-price band instruments, are silver-plated saxophone keys and one-piece, nickel silver inside slides on trombones. All Cavalier instruments are furnished in silver plated, sand blast finish with bright gold bells.

Cavaliers may be ordered through the following distributors or direct from the factory: Chicago Musical Instrument Co., Chicago; Continental Music Co., Chicago; Tonk Brothers Co., Chicago; C. Bruno & Son, Inc., New York city; Continental Music Co., New York city; J. W. Jenkins Sons Music Co., Kansas City, Mo.; Southern California Music Co., Los Angeles, Calif.; Continental Music Co., San Francisco, Calif.



1940-41 Barth-Feinberg Inc, 17-19 Union Sq, New York, is selling their Musketeer Maestro trumpet, a stencil of a Cavalier (photo 5 at right).

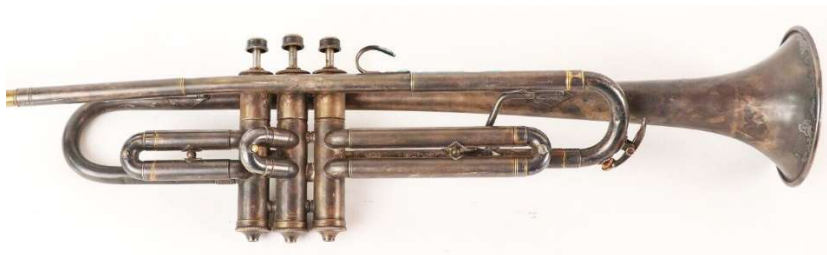
1940 Trumpets marked "Made in Elkhart" are Cavalier stencils sold through Montgomery-Ward (below).



Alcazar:

The Alcazar band instruments were sold by the Williams Brothers in Elkhart and appear to be all Pan American/Cavalier stencils (photos 2 & 3 last page).

1942 Production of Cavalier instruments is ended (McKnight).



Instrument photos are from Horn-u-copia.net or internet auctions.

This Alliance USA trumpet #62533 appears to be a Cavalier c.1941 (internet forum).

